

MECCO



**MWANANCHI ENGINEERING
AND
CONTRACTING COMPANY (MECCO) LIMITED**

Company Profile

Introduction

Mwananchi Engineering and Contracting Company Limited (in short MECCO Ltd) is one of the oldest and largest private local construction companies in Tanzania which, over the past 50 years of its existence, has undertaken a considerable number of major civil engineering and building projects in the country some of which to-date represent notable landmarks in many Tanzania urban centers.

Those who have been to Tanzania might have seen in Arusha, the Bank of Tanzania building and the Mount Meru Hotel; in Tanga the Bombo Regional Hospital; in Dar Es Salaam the NIC Investment House, Kariakoo Market and the Tanzania Cigarette Company Headquarters; in Dodoma the Parliament Complex and Ministry of Local Governments Offices to mention but a few. All these landmarks as well as other major civil works such as roads, bridges, sewerage systems and airport runways in many parts of Tanzania, sum up MECCO's long history in the country's construction industry.

The company was established and registered on the 10th of February, 1964 as a limited liability state company, after the former political party TANU, through its economic organ, Mwananchi Development Corporation (MDC), bought shares from Tanganyika Engineering and Contracting Co. Ltd – TECCO and thereafter the name changed to be MECCO. In 1967 the shares of MDC had transferred to National Development Corporation (NDC) and then MECCO became fully owned by the Government in 1971, under the register of treasure.

In 1983 the Government decided to change the status of MECCO from that of Limited Company to a Corporation. Unfortunately, since 1971 MECCO was not given enough working capital by the government and the performance of the started to decline and the company lost its big share of the construction market and accumulated debts.

In August 2001, the Government sold 100% of its shares in MECCO as part of its large scale divestiture programme. Since then MECCO Limited acquired a new management and structure plus a new vision and style of operation. Its fortunes have been reversed and the performance of the company is now steadily on the increase after undertaking several bold measures in management restructuring, investment in plant and equipment and a strong drive in finding new projects. Today MECCO is one of the biggest construction companies in Tanzania



Mr Abdukadir S. Mohamed

Managing Director

Mr A.S. Mohamed is a Tanzanian born in 1950 and educated in Kenya up to High School level in 1968 and undertook technical education in 1971, also in Kenya.

Mr. Mohamed has been and is, basically a businessman who has successfully engaged himself in the transportation industry as well as the contraction industry.

From 1971 to 1985, Mr Mohamed was a manger of two companies in Kenya, one dealing road transport business and the other dealt with import and export business.

From 1986 Mohamed shifted his business to Tanzania where he continued with both business of road transportation and import and export.

In 1992 to 1999 Mr Mohamed established Al-Barawany Investment Ltd in which he held the position of Managing Director and Owner of the business.

In 1997 Mr Mohamed established Bujeeti General Construction Company Limited (BUJECCO) in which he is holding the position of Managing Director and Owner of the business.

In 2001 Mr Mohamed acquired Mwanachi Engineering and Contracting Corporation (MECCO) and became its Managing Director. Mr Mohamed has been instrumental in managing the change in MECCO, aimed at turning around the fortunes of company from a loss making enterprise to a profit making one. In doing so, Mr Mohamed had to invest significantly in acquisition of new and additional construction equipment as well as marketing the company to prospective clients.

Staffing of MECCO

After doing away with a big unmotivated labour force, currently MECCO a small, highly skilled and motivated workforce of about 100 workers categorized as follows:

(a) Permanent Professional Engineer	5
(b) Associate Professional Engineers	5
(c) Associate Junior Engineers	5
(d) Skilled Supervisors	10
(e) Skilled workers	400
(f) Semi-Skilled workers	75

In addition to the labour force shown above, a number of casual laborers is normally recruited to carryout various activities and their number depends on the assignment at hand.



8. Financial Performance

The financial performance of MECCO reached its lowest point in year 2000 when the procurement of new jobs could not take place awaiting conclusion of privatization process while the backlog of old jobs were being completed.

After privatization, in 2001, MECCO picked up a few new jobs and the growth improved significantly onwards from year 2003. The annual business turnover figures shown in the table below clearly show the turn of fortunes of the company heralding a new era of hope.

MECCO's Ambition

Mission

Under the slogan "JENGA NA MECCO", that can be translated as "LET MECCO BUILD IT FOR YOU", the company's mission is to become an important player and leader in the domestic construction industry and expand its services to the neighbouring countries through quality and reliable performance.



Objectives

- To achieve an annual turnover target of over USD 1 billion by year 2025
- To increase the market share of MECCO in the domestic construction industry
- Be able to compete in national big projects
- Introduce competitive superior products such as ready made concrete, asphalt concrete, corrugated metal culverts, gabion wires, etc
- Form Joint ventures with other international companies and bid for big projects
- Employ and retain competent professionals



MECCO takes its corporate social responsibilities (CSR) seriously

The basis of this policy is that we conduct our business in such a way that our values and behavior are aligned to the expectations and needs of our stakeholders and society. Local legislation requirements are the absolute minimum standard for our operations.

Central to the implementation of the policy are:

- Ethical behavior
- Transparency
- Good communications
- Care of employees
- Care of health and safety
- Attention to training and development
- Attention to community relations
- Care of the environment
- Sustainable development



The policy is put into effect on our projects through the project plans. These plans not only take account of our corporate social undertakings, but also include any additional requirements specific to the project. The implementation of the policy both at Head Office and on the projects is periodically checked by audit and review.

Ongoing awareness amongst our employees is maintained through regular presentations and discussions. These and the audits help to ensure that the obligations of our policy are kept at the forefront and that everyone understands its concepts. The goal is to embed CSR fully into all aspects of the company's culture.

Quality

Throughout our industry, we have built a solid reputation for delivering high-quality, responsive services to our clients, business partners, and fellow employees. Our deep commitment to quality is a central focus of our operating philosophy. It is how we achieve client service and operational excellence that exceeds expectations.



Specifically, our approach to quality includes:

- Providing superior value and quality work products and services on time, the first time.
- Improving our quality management policies and processes to meet evolving needs.

As a result, we have a robust culture of quality, a strong base of repeat clients, and challenging new work across Tanzania MECCO has established effective and efficient quality processes and management practices, which support continual improvement.. Throughout MECCO, our work is supported by a strong culture of quality that emphasizes the importance of individual commitment to the success of our clients, as well as our responsibility to our shareholders and society. At MECCO quality is more than a slogan, it's good business

Health & Safety

At MECCO, safety is paramount and serves as a core value that guides how we work in the field, at our sites, in our offices, in laboratories, and in our personal lives. Safety is an all-encompassing way of how we do business and places employee well being and environmental stewardship at the forefront of every company operation in the region.



Our Commitment to Safety

Across our operations, our commitment to safety is reflected in our common goal to eliminate all workplace incidents. Our commitment to safety is the foundation of our strong safety culture, can be seen in reduced injuries and lost-work days, and has served as a leading indicator of our strong performance throughout the project life cycle. Our commitment to safety also is demonstrated by:



Senior management's safety stewardship, which includes broad engagement in the development and deployment of our safety processes. Managers actively engage in supporting a strong safety culture by establishing safety metric goals, conducting regular site safety visits, overseeing incident reviews, and facilitating safety program support.

Our experience, continuous training, and adherence to strict standards to ensure the safety of our employees, our partners, and communities in which we work. Not only incorporating “best practices” into our safety culture, but by creating them. MECCO commitment to fully complying with safety, health, and environmental regulations.

Our commitment to safety has garnered recognition from clients, regulators, and professional organizations.

Employee Empowerment

We believe that each employee shares an obligation to prevent incidents and protect the environment, and we expect our employees to conduct business in a way that actively integrates all applicable elements of our safety program into our operations. Our safety culture begins on the first day of employment.

Throughout their careers at MECCO, our staff receives wide-ranging training—from ergonomics to regulatory-compliance instruction, conveyed through case studies and on-site assessments.



List of projects undertaken by the company in the last 10 years

Starting Month/Year	Ending Month/Year	Contract Identification and name Name and address of Employer Brief description of the Works Executed by the Bidder
2012	On Going	Rehabilitation of Bukoba Airport to Asphalt Surface
May 2011	On Going	Rehabilitation of Chake-Wete, Wete-Konde and Wete-Gando Roads In Pemba, Zanzibar. 52km
Oct 2008	July 2009	Mazizini-Fumba Road Upgrading Project, Zanzibar 18km
October 2005	May 2008	Upgrading and reconstruction of Zanzibar three main roads Package 1 (Kwajuni Nungwi and Matemwe Pongwe. Was subcontracted 90% of the works 25km
May 2008	Nov 2009	Rehabilitation of Arusha Airport, Phase V
May 2008	Jul 2008	Emergency (Urgent) Improvement of bituminous roads on TCA JCT-Ngarenaro, Ngarenaro-JCT-Mbauda JCT and Mbauda JCT-FFU (Package 11)
Nov 2007	Apr 2008	Periodic Maintenance along TCA JCT-Minjingu Road (Km 76+000-105+000)
Nov 2006	Apr 2007	Periodic Maintenance along TCA JCT-Minjingu Road (Km 35+000-76+000)
Apr 2007	Sept 2007	Periodic Maintenance on Himo-Himo JCT (Lot 1)
Aug 2006	Nov 2006	Upgrading of Monduli Town Roads
Nov 2006	Feb 2007	Periodic Maintenance of Himo Jct-KIA Jct Road
May 2006	Aug 2006	Periodic Maintenance of Dareda Dongobersh (Dabil Escarpment)
Feb 2005	May 2005	Rehabilitation and Spot Improvement of Moshi-TPC M/Tembo Road
	Mar 2004	Emergency Repairs of Arusha Airport
Dec 2006	Sept 2007	Rehabilitation of Moshi Fonga Gate-TPC Road
Feb 2007	Jul 2007	Rehabilitation of Arusha Airport Phase IV
Nov 2005	Jan 2006	Periodic Maintenance of Himo JCT-KIA JCT and KIA Access Road
Mar 2006	Jun 2006	Rehabilitation of Arusha Airport Phase III
Sept 2005	Jan 2006	Rehabilitation of Arusha Airport Phase II
Jul 2005	Dec 2005	Periodic Maintenance of Dareda Dongobersh Road
	Nov 2004	Periodic Maintenance of Bembela Road, Moshi Municipal Council
	2005	Periodic Maintenance Works Along Mbauda-Losinyai Road, Arusha
Dec 2004	Jun 2005	Periodic Maintenance of Iringa-Msembe Road
Oct 2003	Nov 2003	Rehabilitation of Kariakoo Market
Dec 2003	Apr 2004	Periodic Maintenance Works along Songea-Mbinga Road (km 96+000-100+000)
Feb 2004	Sept 2004	Periodic Maintenance and Spot Improvement of Moshi-TPC Road
	Dec 2003	Periodic and Recurrent Maintenance Works along KIA JCT-TCA JCT Road
	Nov 2003	Periodic Maintenance of Himo JCT-KIA JCT Road
Mar 2002	Dec 2002	Backlog Maintenance Works of Lumecha-Namtumbo Road
	2002	Emergency Repairs to Arusha Airport Runway Phase I
Nov 2001	Feb 2002	Construction of Box Culvert at Samaki Wabichi, Dar es Salaam
	2001	Rehabilitation of Karume Airport-Pemba
Jun 2002	Sept 2002	Construction of Nyerere Kamarage Youth Village Road Network
	Aug 2002	Resealing of Segera-Mkomazi and Mombo-Lushoto Roads
	Oct 2001	Paving of Njenga-Masanninga Road Section
	2001	Construction of Drainage Structures along Dar es Salaam-Bagamoyo Road (Subcontract)

Roads and Highways

Engineering has been an aspect of life since the beginnings of human existence. The earliest practice of civil engineering may have commenced between 4000 and 2000 BC in Ancient Egypt and Mesopotamia (Ancient Iraq) when humans started to abandon a nomadic existence, creating a need for the construction of shelter. During this time, transportation became increasingly important leading to the development of the wheel and sailing.

Construction engineering involves planning and execution, transportation of materials, site development based on hydraulic, environmental, structural and geotechnical engineering, This is what MECCO has been offering to Tanzania since 1964

As an approved highways contractor, we are recognised as having the expertise to manage substantial projects effectively with minimum disruption to road networks. Our projects range from minor road maintenance to major highway schemes

With decades of experience of delivering roads and infrastructure to Tanzania, you can be confident that your project will be to your complete satisfaction.



Here are a Few Successful Projects





Head Office

Postal Address:

MECCO LTD, P. O. BOX 720, Dar es Salaam

Physical Address:

2 Monrovia road (off Nyerere Road), Dar Es Salaam

Fax: +255 22 2863161, Tel: +255 22 2860386

Email: meccoltd@meccoltd.co.tz

www.meccoltd.co.tz